**Describe a situation in which you were able to use persuasion to successfully convince someone to see things your way.**

* If I strongly believe I’m right, I will stand firm and push back.
* I try to communicate with data if possible, if not possible, I go through the pros and cons
* Low Sampling

**Describe a time when you were faced with a stressful situation that demonstrated your coping skills.**

* Focus on what you can control, break the problem down into small achievements, time management, good communication with teammates and manager and prioritize tasks.
* Berkeley and work

**Give me a specific example of a time when you used good judgment and logic in solving a problem.**

* Fin res metric

**Give me an example of a time when you set a goal and were able to meet or achieve it.**

* Getting a second masters in Data Science and Machine learning while working full time.

**Tell me about a time when you had to use your presentation skills to influence someone's opinion.**

* Getting the message across, presentation, utilizing data
* Present Fin res metric to VP

**Give me a specific example of a time when you had to conform to a policy with which you did not agree.**

* You may not agree with the policy but you’re on board and go the extra mile.
* Policy for everyone to use Python

**Please discuss an important written document you were required to complete.**

* Patent application

**Tell me about a time when you had to go above and beyond the call of duty in order to get a job done.**

* Shift detection or clustering analysis

**Tell me about a time when you had too many things to do and you were required to prioritize your tasks.**

* Focus on what you can control, break the problem down into small achievements, time management, good communication with teammates and manager and prioritize tasks.
* Berkeley and Work

**Give me an example of a time when you had to make a split second decision.**

* Running meeting for second line manager

**What is your typical way of dealing with conflict? Give me an example.**

* Greg or small sample

**Tell me about a time you were able to successfully deal with another person even when that individual may not have personally liked you (or vice versa).**

* Chidu

**Tell me about a difficult decision you've made in the last year.**

* Vmin yield loss

**Give me an example of a time when something you tried to accomplish and failed.**

* Clustering project

**Give me an example of when you showed initiative and took the lead.**

* change point detection

**Tell me about a recent situation in which you had to deal with a very upset customer or co-worker.**

* Reliability Vmax Dashboard, Greg

**Give me an example of a time when you motivated others.**

* I started the data science, python in our team. I held weekly education sessions on python and machine learning and data science topics. It wasn’t a mandatory meeting but I can tell when these coworkers are motivated to learn about these new topics and improve on their skills.

**Tell me about a time when you delegated a project effectively.**

* I was in charge of interns a few times in my career at IBM. The way it’s set up is I have a project I’m working on and I would guide the interns in assisting me on the projects. Each of these times, I would hold daily meetings with the interns, we would go over the progress they made the previous day and what they plan on working on next. I let them choose what they were comfortable doing but encouraged them to take on a little bit more and know that I’ll be there to assist them if they have any trouble. In the end they delivered a very successful project and one of the interns even ended up joining the team after graduation.

**Give me an example of a time when you used your fact-finding skills to solve a problem.**

* Vmin Yield Loss

**Tell me about a time when you missed an obvious solution to a problem.**

* Change point detection (obvious issue arriving) not taking the potential customer’s input into consideration.

**Describe a time when you anticipated potential problems and developed preventive measures.**

* Greg reliability dashboard

**Tell me about a time when you were forced to make an unpopular decision.**

* Transformation decision by upper management. It was unpopular because a lot of people didn’t want to change how they did things.

**Please tell me about a time you had to fire a friend.**

**Describe a time when you set your sights too high (or too low).**

* I always try to set my sights too high than too low. Clustering project. Even though I ended up failing by my criteria, I did learn a lot along the way and I did achieve something no one else on the team has achieved before.